

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
H. William Tanak d/b/a Tanaka Ritger & Middleton	Flat Glass Association of Japan

Check Appropriate Boxes:

- ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

To provide legal counseling services and general informational services


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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

See Statement No. 4

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
March 19, 1986	H. William Tanaka Attorney	

<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or of a government of a foreign country or a foreign political party.

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OF COUNSEL

February 21, 1986

Mr. G. Hirao  
Executive Director  
Flat Glass Association of Japan  
Shin-Tokyo Building  
3-1, 3-chome Marunouchi  
Chiyoda-ku, Tokyo, Japan

Dear Mr. Hirao,

This will constitute an annual retainer agreement between the Flat Glass Association of Japan and H. William Tanaka, effective April 1, 1986 through March 31, 1987.

WHEREAS, Flat Glass Association of Japan desires to retain my services as general consultant, I will undertake to render the following counseling services:

1. Legal counseling services will be supplied with regard to all legislative and administrative proposals or actions of any nature which may, directly or indirectly, affect, in any manner, trade between the United States and Japan, with particular emphasis on the importation into and marketing in the United States of Japanese flat glass products. The counseling services and legal opinions to be rendered will be submitted in written form accompanying the periodic summary analysis report referred to in the immediately following paragraph when deemed appropriate or at the request of the Flat Glass Association of Japan.

2. General information bearing on the United States-Japan trade will be supplied in summarized and analyzed form, which will enable the appropriate persons to form a quick familiarity with the more important issues involved. These will be supplied in a periodic summary analysis form with the exception that where urgency requires, such information will be supplied as soon as practicable in the form of interim reports and memoranda.

3. I will provide informational services on United States trade policies in the area of administration of dumping laws.

4. I will further endeavor to be an observer at each and every hearing or congressional action bearing, in any manner, upon the importation of Japanese flat glass products and to report thereon as I deem appropriate.

5. In addition to the foregoing, I shall, whenever possible, undertake to transmit to you copies of the various bills introduced, administrative orders and other relevant documentary materials issued by the Government, provided no special costs are involved.

6. Legal and counseling services to be rendered under paragraph 1 above, shall specifically include consultation and rendition of appropriate advice and guidance in matters relating to the antidumping laws, the antitrust laws, patent matters, and customs and duty matters in response to requests by the Association or individual members thereof.

7. This retainer agreement shall not be deemed to cover services to be rendered in connection with specific cases such as antidumping proceedings, escape clause proceedings, judicial proceedings and the like. However, in setting the fee in connection with any such specific cases, due regard will be given to the fact that the Flat Glass Association of Japan retains my services as its General Counsel.

In consideration of the services to be rendered, the Flat Glass Association of Japan agrees to retain my services in the capacity of General Counsel at an annual retainer fee of \$3,500.00 (Three Thousand Five Hundred Dollars) to be remitted within a reasonable time after execution of this agreement. The terms of this agreement shall be for a period of one year, renewable annually thereafter, except that this agreement is subject to termination by notice transmitted by either party thirty (30) days before the termination of the one year period.

Your signature below acknowledges acceptance and will constitute an agreement between us.



Mr. G. Hirao, Executive Director  
Flat Glass Association of Japan  
Shin-Tokyo Building  
3-1, 3-chome Marunouchi  
Tokyo, Japan

Date: March 11, 1986



H. William Tanaka  
Counselor at Law  
1919 Pennsylvania Ave., N.W.  
Washington, D.C. 20006

Date: March 18, 1986